



**U.S.ARMY**



# PEO EIS

Connecting the **Army**. Working for **Soldiers**.

**Mr. Brendan Burke**

Deputy Program Executive Officer, PEO EIS

AFCEA TechNet Augusta | 22 AUG 2019

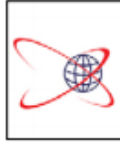
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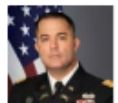
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# OUR PRIORITIES



## TALENT MANAGEMENT

Right People. Right Place.  
Right Time.



## STAKEHOLDER MANAGEMENT

Building and maintaining  
relationships



## ERP INTEGRATION

Integrated and innovative  
ERPs



## NETWORK INTEGRATION

Network modernization,  
cyber security operations  
and enterprise solutions



# BENEFITS OF INDUSTRY ENGAGEMENT



# 1,038

outreach meetings in 16 months

- Makes us smarter about what works and what doesn't
- Increases competition
- Enhances our understanding of the commercial marketplace
- Attracts new contractors
- Provides better proposals and more innovative solutions to PEO EIS



# BEHAVIORS WE SEEK FROM INDUSTRY



**Do what's right for the Army**



**Be a team player**



**Speak truth to power**



**Communicate**



**Be flexible**



**Help us improve**



**Be innovative**



**Don't lock us in**



# GAME-CHANGERS



- **Data**
- **Enterprise IT as a Service**
- **Software Licensing**
- **Cloud**
- **Innovation at work**
  - Army Leader Dashboard
  - Accessions Information Environment
  - Defensive Cyber





# CHALLENGES



**“As a Service”**



**Role-based security**



**Culture change**

**When is “good” good enough?**



**U.S.ARMY**

# CONTRACTING STRATEGY CHANGES



**Category  
Management**

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**Section 809 Panel  
Recommendations**

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**Other Transaction  
Agreements**

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# PEO EIS Procurement Forecast

[www.eis.army.mil/procurements](http://www.eis.army.mil/procurements)

VISIT THE CHESS TEAM AT TABLE L5 OUTSIDE THE EXHIBIT HALL.








# Questions?




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